



Three Secrets of a Successful plan!

Creating and building a great plan can be a dream realised or an ongoing nightmare for some! When you recognise the vital cornerstones to your planning, you can make your plan a reality.

1

It's about you!

Well you and yours, to be specific. Developing a successful plan, business, personal or otherwise, needs to address your needs and desires. There is little point developing plans where there is little personal ownership or benefits for you.

Look for:

- ◆ What you want to achieve
- ◆ How can you clarify the ideals of the plan
- ◆ Why are you planning
- ◆ Which guidelines and milestones do you need to set

2

Take action steps

Do you need 3 steps, 10 or 100 to achieve the result? Keeping the steps to a focused approach helps.

Look for:

- ◆ How are you going to co-ordinate the steps
- ◆ What resources you need to accomplish the result
- ◆ Who can help and assist in focusing your energy
- ◆ Decide when it is important, so a time frame will drive results
- ◆ Which innovation will deliver

3

Review the plan and process

Managing the process is not to be underestimated! Let your milestones perform audits on your processes.

Look for:

- ◆ What are/were the outcomes of our actions
- ◆ Did we achieve our goals or how can we
- ◆ Why did we come up with the result successes or failures to date and regardless, was there a better way

At ControlZone.com.au we can assist in guiding you on your success path, to achieve the results you desire.